

Commercial Mortgage Yes

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Borrower	_____
Application Date	_____
Originator	_____
Application Date	_____

Commercial Mortgage Application

Property Type: **INDUSTRIAL**

Loan Information

Loan Name/Description _____

Recourse Preference Recourse Non-Recourse Negotiable

Loan Purpose Purchase Refinance Construction

If Purchase, Purch Price \$ _____ Closing Date _____

If Refinance, Loan Balance \$ _____ Interest Rate _____% Type: Fixed___ Variable___

Cost of Recent Improve \$ _____ Improvements Documented? Yes___ No___ Unknown___

If Constr, Constr Cost+Lan \$ _____ Completion Date _____

Borrower Information

Borrower Name _____

Borrower Type Individual Corp LLC Trust Ltd or Gen Prtnrshp Other _____

Primary Contact _____ Contact Email _____

Address _____ City _____ State _____ Zip _____

Phone () _____ Fax () _____

Net Worth \$ _____ FICO Score _____ Bankruptcy: Y N ?

Property Information

Property Name _____ No. of Bldgs _____

Land Area _____ Freight Elevators___ Passenger Elevators___

Last Appraised Value \$ _____ Last Sale Price \$ _____

Last Appraisal Date _____ Date of Last Sale _____

Property Attributes Owner-occupied___ Hwy Access within 3 miles?___ Hwy Visibility___ Truck Turnaround _____

No of Loading Docks___ Dock Height___ At Grade___ Both___ Don't Know___

Surrounding Land Use Light Industrial___ Heavy Industrial___ Industrial Park___ Office___ Residential___ Other _____

Building Information

Building Address _____ City _____ State _____ Zip _____

Number of Stories___ Year Built___ Year Renovated___ Overall Appearance: Avg___ Above___ Below___

No of Covered Parking Spaces___ Uncovered___ Sprinklered___% HVAC___% Butler-type Building: Y N ?

High Clear Ceiling Height _____ Feet Low Clear Ceiling Height (under beam) _____ Feet

Est. Market Vacancy % _____% Gross Building Area _____ SF Net Rental Area _____ SF

Commercial Mortgage Yes - Rent Roll

Building Name _____ Rent Roll Date _____

No.	Tenant Name	Tenant Type	Leased Area	Annual Rent	Lease Start	Lease Expire	Occupied Since	Options/Term	Borrower Affiliated Y/N	Reimbursements:			
										CAM/Util	Taxes	Insurance	Mgmt
1								/					
2								/					
3								/					
4								/					
5								/					
6								/					
7								/					
8								/					
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23								/					
24								/					
25								/					

Commercial Mortgage Yes Income & Expenses

Building Name _____

Item	2003	2004	2005	YTD No of Months	Trailing 12 Months	Adjustments	Final	Notes
Base Rent								
Expense Reimbursements								
Percentage Rent								
Parking Income								
Other Income								
Vacancy & Coll. Loss								
Effective Gross Income								
Real Estate Taxes								
Property Insurance								
Utilities								
Repairs and Maintenance								
Janitorial								
Management Fees								
Payroll and Benefits								
Advertising and Marketing								
Professional Fees								
General and Administrative								
Other Expenses								
Ground Rent								
Total Operating Expenses								
Net Operating Income								
Leasing Commissions								
Tenant Improvements								
Cap Ex. (Repl. Reserves)								
Extraordinary Capital Exp.								
Total Capital Items								
Net Cash Flow								